

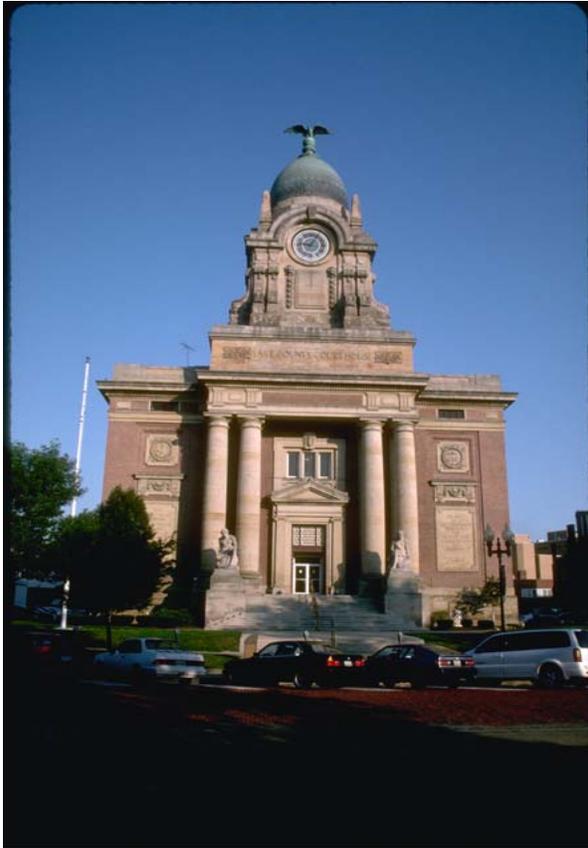


*WHERE IT ALL COMES TOGETHER*

Seeking balance between career, business and family the City of Painesville is a great place to live, visit and work.

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*City of Painesville  
Economic Development Office  
7 Richmond Street  
P.O. Box 601  
Painesville, Ohio 44077  
Ph: 440-392-5795 Fax: 440-639-4831  
[www.painesville.com](http://www.painesville.com)*



***Lake County Court House***

*Painesville is located in Lake County. It is the County seat and offers a beautiful and historic downtown region home to many county and government offices.*



***Painesville City Hall***

*Painesville City Hall located in the historic downtown is home to more than 300 City employees along with a City Manager and City Council form of government.*



***Painesville Business Community***

*The business community in the City of Painesville is a close group of business owners and managers that look toward a dynamic future for the city. City Manager Rita C. McMahon and City Council are pro-business and offer a wide variety of programs and resources for business development, relocation and building enhancement.*



***Home to Lake Erie College***

# Painesville



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### Home To The Following Companies

Company	No. of Employees
1. Lake Hospital Systems	818
2. Avery Dennison	611
3. Core Systems	255
4. Lake Erie College	182
5. Ohio Assoc. Enterprises	142
6. Coe Manufacturing	105
7. Cintas Corporation	100
8. SAS Rubber	95
9. PCC Airfoils	75
10. American Roll Formed	55

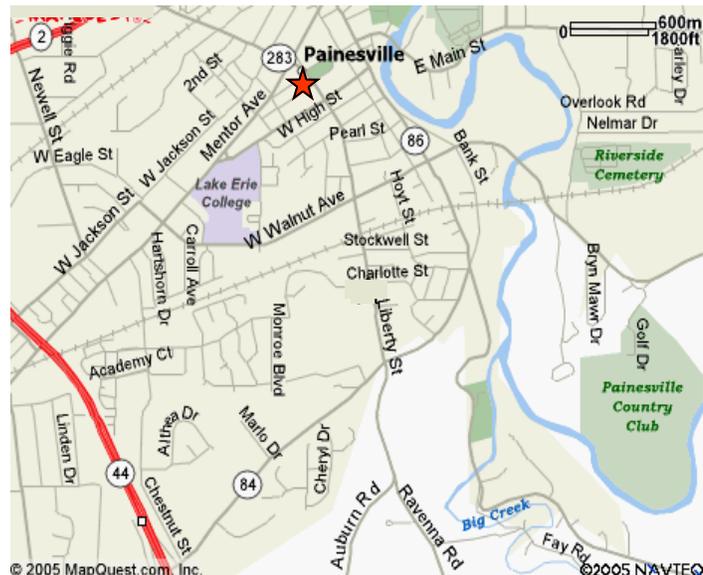
Painesville is a city where many small to medium size industries employing fewer than 150 people flourish, it is ideal for the small industry that represents a high percentage of the area's manufacturing capacity.

### Located on the Historic Grand River

The City of Painesville is located 30 miles east of Cleveland and 2.5 miles south of Lake Erie on the historic Grand River, Painesville is a city that business & industry cannot afford to overlook.

Painesville City is home to entrepreneurial success stories such as High Tech Trailers and national corporations such as Avery Dennison. The combination of geographic location, business and educational resources, skilled labor force and City operated and owned low-cost sewer, water and electric utilities, make Painesville the perfect business location.

Most importantly, Painesville City is home to a progressive and pro-business City Council and City Administration with an eye towards a successful future.



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## Data Center + Statistics

The Cleveland Plus Business Northeast Ohio Data Center and Statistics library is a great source for all your demographic and site selection data needs. This section contains information on the 16 counties that make up our region, including the major cities of Cleveland, Akron, Canton and Youngstown all central to Painesville. This section is regularly updated with new and fresh data sets, including information on Northeast Ohio demographic data & workforce statistics, colleges & universities (including technical & vocational colleges), business grants, tax credits and much more! So make sure to check back often and find out what new Cleveland+ Business opportunities await you and your business. **For detailed data information visit Site Selection [www.clevelandplusbusiness.com/ClevelandPlusBusiness](http://www.clevelandplusbusiness.com/ClevelandPlusBusiness)**

- [Population Statistics](#)
- [Demographics Data](#)
- [Workforce Statistics](#)
- [Business Environment](#)
- [Colleges, Universities, Technical & Vocational Colleges](#)
- [Transportation Resources](#)
- [Telecommunications & Public Utilities](#)
- [Ohio Tax Reform and Information](#)
- [Business Grants, Tax Credits & Incentives](#)
- [Available Sites, Land & Buildings](#)
- [GIS Mapping Tools](#)
- [Quality of Life](#)

### Demographic Reports

- [View entire Cleveland Plus Region](#)
- [Search by specific County or Community](#)
- [Search by address mile radius or drive time](#)

### Workforce Data Reports

- [View entire Cleveland Plus Region](#)
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- [Search by address mile radius or drive time](#)

### Businesses Reports

- [View entire Cleveland Plus Region](#)
- [Search by specific County or Community](#)
- [Search by address mile radius or drive time](#)

# DEMOGRAPHICS

## Geography

### **Location**

Northeast Ohio, Lake County

### **Major Highways:**

I-90, U.S. 20, S.R. 2, S.R. 44, S.R. 84, S.R. 86,  
S.R. 283, S.R. 535

### **Nearest Major Cities:**

Cleveland (30 miles), Akron (55 miles),  
Youngstown (66 miles), Erie, PA (73 miles)

## Population

### **2000 Census**

City: 17,503 County: 227,511

## Labor Force

**Total Eligible for Employment:** 125,400

**Total Employed:** 116,600

## Incentives Offered

Community Reinvestment Area  
Enterprise Zone Tax Abatement  
PLEDGE Business Loan Program

## Local Tax Structure

Year 2002 Assessed Valuation: \$186,161,600  
Year 2002 Ratio to Market Value: 35%  
Bonded Debt: \$15,050,000 Rating: A3(Moody.s)

## Real Estate Tax

Net Effective Tax Rate: Community:  
Residential: 49.29  
Industrial: 67.83  
Per \$1000 Of Assessed Valuation, Includes:  
Community, County and School Levies.

## Tangible Personal Property Tax

Inventories At: 23%  
Machinery & Equipment At: 25%  
True Value (Depreciated Value) Times Applicable  
percentage for classification, Times Millage rate For  
Community Of 73.20 Mills For Each \$1000 Of Net  
Value.

## Other Taxes

County Sales Tax: 6.75%  
Community Income Tax: 2.0%

## Utilities

**Electric:** Painesville Municipal Power  
**Net Capacity Available:** 60.0 MW  
**System Peak:** 57,900 kw  
**Natural Gas:** Dominion East Ohio  
**Sewer:** City of Painesville  
**Treatment Type:** Secondary & Tertiary  
**System Capacity:** 6 MGD  
**Average Load:** 3 MGD  
**Water:** City of Painesville  
**Source:** Lake Erie  
**Plant Capacity:** 7.5 MGD  
**Avg. Daily Consumption:** 4 MGD

## Transportation

**Nearest Major Airport:**  
Cleveland Hopkins Int.l Airport (45 miles)  
**Nearest Water Port:**  
Fairport Harbor 2 Miles  
**Local Airport:**  
Lost Nation Airport (5,500-foot runway) 9 Miles  
**Railroad:**  
Norfolk & Southern, CSX  
**Motor Freight Lines:**  
In Cleveland trucking zone; served by over 30  
common carriers  
**Bus Services:**  
Local Laketran  
Inter City Greyhound & Lakefront  
Taxi: Yes  
Rental Cars: Yes

## Communications

### **Post Office Class First**

Newspapers	Frequency	Circulation
The Plain Dealer	Daily	368,251
The News Herald	Daily	48,000

### **Television Stations Location Networks**

Channel 3	Cleveland	NBC
Channel 5	Cleveland	ABC
Channel 8	Cleveland	FOX
Channel 19	Cleveland	CBS
Channel 25	Cleveland	PBS
Channel 43	Lorain/Cleveland	UPN
Channel 61	Cleveland	HSN

## ADDITIONAL DEMOGRAPHICS

### Government

**Government (type):** Charter, Council & City Manager  
**Police:** 36 Total  
 1 Chief, 1 Captain,  
 3 Lieutenants, 4 Sergeants,  
 27 Patrolmen  
**Cars :** 14  
**Planning Commission** Yes  
**Zoning Regulations** 2001

### Fire Defense System

**Equipment:** 1 Aerial, 2 Pumper's,  
 2 Rescue Trucks, 1 Utility Trucks,  
 1 Hazmat Trailer, 1 Chief Car, 1 Fire Prevention,  
 3 Rescue Boat  
**Full Time Firemen:** 26  
**Paramedics:** 15  
**Fire Stations:** 1  
**Ambulances:** 2 Rescue Trucks  
**Insurance Rating:** 4

### Community Facilities

#### Education

##### All New School Buildings Coming Soon...

Public Schools	Teachers	Grades / Enrollment
<b>Elementary</b>	47	K-5 / 1,138
<b>Jr. High 1</b>	45	6-8 / 545
<b>Sr. High 1</b>	43	9-12/ 641
<b>Private 1</b>	50	N-8 / 225
<b>Parochial</b>	1	K-8/ 235
<b>Colleges</b>	1	FT36/PT50 4YR.
<b>Libraries:</b>	1	<b>Circulation:</b> 664,185
<b>Volumes:</b>	157,553	

#### Medical

**Hospitals:** 1  
**Clinics:** 4  
**Doctors:** 33  
**Dentists:** 20

#### Churches

**Catholic:** 1  
**Protestant:** 15  
**Other:** 4

### Recreational

**Parks:** 9  
**Golf Courses:** 1  
**Swimming Pools:** 2  
**Country Clubs:** 1  
**Racquetball Courts:** 3  
**Tennis Courts:** 2  
**Basketball Courts:** 2  
**Baseball Diamonds:** 11  
**Soccer Field:** 1  
**Fishing pond:** 1  
**Restaurants:** 35  
**YM/YWCA:** 1

### Climate

**Annual Average Temp:** 50.4°F  
**Monthly Average Temp:** Jan. 22-24°F  
 July 65-70°F  
**Annual Average Precip:** 35.9  
**Annual Average Snowfall:** 25-35  
**Growing Season:** Avg. 140 Days  
**Elevation:** Low- 599., High-718  
 Avg. -650.  
**Prevailing Winds:** Southwest  
**Days Between Killing Frost:** 165 Days  
**Great Lakes Open To Shipping**  
 Ice-Free 214 Days

### Contact

**Ms. Cathy Bieterman**  
**City of Painesville**  
**Economic Development Coordinator**  
 7 Richmond Street  
 Painesville, Ohio  
 Phone (440) 392-5795  
 Fax (440) 639-4831



## Painesville Municipal Utilities

### Electric

Since 1885 the Painesville Municipal Electric System has been providing reliability, quality and low-cost electric to the Painesville area. The City is committed to maintaining its low-cost structure that offers business and industry 25%-35% savings in comparison to our competitors.

Net Capacity Available: 60.0 MW  
 System Peak: 57.9 MW  
 Business Customers: 1,928

General Commercial Rates	Within City Limits		Outside City Limits	
	Summer	Winter	Summer	Winter
First 500 KWH	7.65	6.80	9.26	8.23
Next 7,000 KWH	7.21	6.34	8.72	7.67
All Excess	4.07	3.39	4.93	4.10

Large Commercial Rates	Within City Limits		Outside City Limits	
	Summer	Winter	Summer	Winter
First 50 KWD	7.87	7.06	9.53	8.55
All Excess KWD	6.84	6.14	8.27	7.43
KWH Charge				
First 40,000 KWH	3.64	3.30	4.40	3.99
Next 60,000 KWH	2.62	2.34	3.17	2.83
All Excess	2.28	2.12	2.76	2.56

Industrial Schedule	Within City Limits		Outside City Limits	
	Summer	Winter	Summer	Winter
First 50 KWD	7.87	7.06	8.66	7.77
All Excess KWD	6.84	6.14	7.52	6.75
KWH Charge				
First 40,000	3.64	3.30	4.00	3.63
Next 60,000	2.62	2.34	2.88	2.57
Next 200 KWH per KWD				
Not to exceed 400,000 KWH	2.28	2.12	2.51	2.33
Next 200 KWH per KWD 1.72	1.56	1.89	1.72	
All Excess	.73	.65	.80	.72

### Sanitary Sewer

The Painesville Sanitary Sewer System was first developed in 1887 and today the system efficiently serves the entirety of Painesville City. The Water Pollution Control Plant administers an industrial pretreatment program.

System Capacity: 6 MGD  
Average Load: 3 MGD  
Treatment Type: Biological with Tertiary Treatment

Sewer Charges \$3.69 for each 100 cubic feet of water

#### Water Service Size

In Inches	Charge		
3/4	\$150.00	4	\$ 3,750.00
1	\$300.00	6	\$ 7,500.00
1-1/2	\$600.00	8	\$12,000.00
2	\$1,500.00	10	\$17,250.00
3	\$2,400.00	12	\$22,500.00

### Water

Founded in 1879 the Painesville City Water Systems currently serves the entirety of Painesville City and sections of Painesville Township, Concord and Grand River.

Source: Lake Erie  
Plant Capacity: 7.5 MGD  
Avg. Daily Consumption: 3.5 MGD

For all classes of customers	Uniform Rate Per 100 Cubic Feet	
	within	outside
Monthly Usage	2.31	3.45

Over 400,000 Cubic Feet per Month—\$1.68 per 100 Cubic Feet

Tap-In Fee's: A special tap in fee shall be charged as required in the pressure districts servicing the Concord Sewer District. The districts are described as State Route 86 Pressure District, Interstate 90 Pressure District, the Griddle Road District, and the Hermitage Road District as defined by maps maintained at the Utility Office.

\$800.00 Interstate 90 District  
\$1,340.00 Griddle Road District  
\$6,280.00 Hermitage Road District

## RELOCATION / EXPANSION TAX INCENTIVES

The City of Painesville's Economic Development Department is your window to business success. The department offers your business the following programs to successfully grow your business:

### Business Incentives

- **Site Selection and Building Listings** – The City maintains a list of all available building space and vacant land sites in Painesville City and can assist your business in finding a building or site that fits your needs.
- **PLEDGE Linked Deposit Low-Interest Loan Program** – The City assists new businesses in the City with business loans at up to 3% below the conventional loan rate with the program's participating banks. Possible uses for the PLEDGE Program loans include: property or business acquisition, fixed assets, working capital, receivables financing, environmental cleanup and in some cases retail operations and the acquisition of investment property.
- **Community Reinvestment Area Tax Incentive** – The City of Painesville has four Community Reinvestment Areas that provide businesses with real property tax exemptions of up to 100% for ten years on new buildings and renovation projects. Applications and maps outlining the Community Reinvestment Areas is available on our website.
- **Enterprise Zone Tax Incentive** – The Lake County Enterprise Zone Program provides tax incentives for industrial projects that create jobs in Lake County and invest in real property and/or personal property. Tax exemptions on new real and/or personal property investments of up to 75% for 10 years are available.
- **Key Accounts Energy Efficiency Program** – Through a partnership with American Municipal Power of Ohio, Painesville City provides its industrial companies reduced cost industrial assessments that identify electric and productivity cost reduction strategies.
- **Questline: Technical Assistance Hotline** – Questline is a free technical information and research hotline available to all Painesville City businesses. Questline provides confidential responses to environmental, process, regulatory, energy and business/marketing related requests. Additional information can be requested by calling the City of Painesville Economic Development Department. The Questline Hotline Phone Number is 800-824-0488.
- **MuniSynch Wireless:** Through a partnership with the Beta Strategy Group and Paetec, the City of Painesville is wireless and offers opportunities for a business to have a secure wireless broadband infrastructure that measures twice the performance of a typical T-1 line, at half the cost. Upload and download speeds are both symmetrical with this system. Within the community employees can also find Hot-Spots to access free wireless internet for business or personal use.
- **Complete Tax Incentive Listing: City, County, State & Federal** – The City of Painesville maintains information on funding and business assistance resource programs available through Lake County, the State of Ohio and various Federal agencies. Additional information can be requested by calling the City of Painesville Economic Development Department. Or visit our partner sites; Ohio Department of Development [www.odod.state.oh.us](http://www.odod.state.oh.us), ClevelandPlus+ [www.clevelandplusbusiness.com](http://www.clevelandplusbusiness.com) and Lake County Port Authority at [www.lcedc.org](http://www.lcedc.org).

**City of Painesville**  
**Economic Development Department**  
Phone: 440-392-5795 Fax: 440-639-4831  
E-mail: [ecodevo@painesville.com](mailto:ecodevo@painesville.com)

## Federal Website Resources

### **Small Business Administration**

[www.sba.gov](http://www.sba.gov)

An online library of information on starting, expanding or financing business ventures. Complete listing and eligibility requirements for federal business loan programs and research grants.

### **Bureau of Labor Statistics**

[www.bls.gov](http://www.bls.gov)

U.S. Government statistics and surveys on inflation rates, employment and unemployment, health care costs, wages and salaries, employee benefits, collective bargaining agreements, employment cost trends, safety and health, productivity and many other topics.

### **FEDSTATS**

[www.fedstats.gov](http://www.fedstats.gov)

This site provides links to statistics produced by more than 70 agencies in the United States Government.

### **U.S. Census Bureau**

[www.census.gov](http://www.census.gov)

Government web site containing social, demographic and economic statistics for business planning and marketing. Economic indicators are updated daily.

### **U.S. Department of Labor**

[www.dol.gov](http://www.dol.gov)

This site lists information on all federal employment laws and regulations as well as a wide variety of employment statistics and data.

### **U.S. Department of Commerce**

[www.doc.gov](http://www.doc.gov)

Broad range of useful business information including: exporting, developing innovative technologies, economic growth measurements and granting patents.

### **U.S. Business Advisor**

[www.business.gov](http://www.business.gov)

One-stop access to federal government information and services for businesses.

### **Occupational Safety and Health Administration**

[www.osha.gov](http://www.osha.gov)

A complete listing and description of all federal regulations and standards that businesses must comply with regarding employee safety and health issues.

### **Internal Revenue Service**

[www.irs.gov](http://www.irs.gov)

A plain English description of the federal tax code as it relates to all forms of business. Visitors are able to download most tax forms.

### **SBA Business Resources**

[www.sba.gov/hotlist](http://www.sba.gov/hotlist)

This site provides direct links to over 3,000 useful sites covering 38 major areas of business management needs.

### **U.S. Patent and Trademark Office**

[www.uspto.gov](http://www.uspto.gov)

General and technical information on all aspects of intellectual property protection, patents, trademarks and service marks.

### **U.S. Copyright Office**

<http://lcweb.loc.gov>

Provides general copyright and licensing registration details. Includes guides to publications, legislation and copyright laws.

### **Federal Reserve Board**

[www.federalreserve.gov](http://www.federalreserve.gov)

Current and historic data measuring numerous aspects of the U.S. economy. Updated daily.

### **U.S. Department of Education**

[www.ed.gov](http://www.ed.gov)

Find funding opportunities, financial aid information plus research and statistics.

### **U.S. Department of Energy**

[www.doe.gov](http://www.doe.gov)

Find information on energy efficiency and alternative energy sources. Search the database or find technical and scientific information.



For additional Information and Resources about the City of Painesville as a destination for your business relocation or expansion contact.

**Cathy Biertman**  
**City of Painesville**

**Economic Development Coordinator**

Phone: 440-392-5795 Fax: 440-639-4831

E-mail: [ecodevo@painesville.com](mailto:ecodevo@painesville.com)

[www.painesville.com](http://www.painesville.com)



## State, County & Local Website Resources

### State of Ohio

#### Ohio Department of Development

Comprehensive listing and description of Ohio business assistance services. Detailed demographic and economic statistics for all of Ohio's counties and its top ten cities.

[www.odod.state.oh.us](http://www.odod.state.oh.us)

#### Ohio Department of Transportation

Find maps and information on weather and construction projects.

[www.dot.state.oh.us](http://www.dot.state.oh.us)

#### Ohio Secretary of State

Information on state requirements for filing articles of incorporation, trademarks, filing fees etc. Also includes procedures for Uniform Commercial Code filings of secured business.

[www.sos.state.oh.us/sos](http://www.sos.state.oh.us/sos)

#### Ohio Department of Taxation

Complete information on Ohio business taxes including corporate franchise, personal property, real estate, sales and use, and income as well as on employment compensation contributions and worker compensation premiums.

[www.state.oh.us/tax](http://www.state.oh.us/tax)

#### Ohio Environmental Protection Agency

Complete coverage of Ohio's environmental laws with direct links to other local, state and federal environment protection agencies.

[www.epa.state.oh.us](http://www.epa.state.oh.us)

#### Ohio Law

Searchable database including the complete Ohio Revised Code and the Ohio Administrative Code.

[www.state.oh.us/ohio/ohiolaws.htm](http://www.state.oh.us/ohio/ohiolaws.htm)

### Lake County

#### Lake County Economic Development Center

This site provides detailed information on the various programs offered by the Center to Lake County companies. Programs include: government procurement, small business counseling, international trade assistance and tax incentives.

[www.lcedc.org](http://www.lcedc.org)

#### Morley Library, Painesville

Access one of the many research databases on this site and search the library's complete catalog.

[www.morleylibrary.org](http://www.morleylibrary.org)

#### Lakeland Community College Center for Business & Industry

Learn about Lakeland's business services and workforce development and training programs.

[www.lakelandcbi.com](http://www.lakelandcbi.com)

#### Auburn Career Center

Learn about Auburn's adult education and customized training programs. In addition, browse the Auburn's event calendar.

[www.auburn.k12.oh.us](http://www.auburn.k12.oh.us)

#### Lake County Government

This site provides an overview of Lake County government and provides links to all county government offices such as the auditor, treasurer, recorder and utilities departments.

[www.lakecountyohio.org](http://www.lakecountyohio.org)

### City

#### City of Painesville

This city web site provides information on building and zoning, utilities and services, recreation and public lands, public safety and also has a link to the city code. For additional information on business relocation and expansion check out the Office of Economic Development Link.

[www.painesville.com](http://www.painesville.com)

#### Painesville Area Chamber of Commerce

This site provides information on Chamber events, taskforces, newsletters and chamber benefits.

[www.painesvilleohchamber.org](http://www.painesvilleohchamber.org)



*Government offices in the City of Painesville  
Lake County, Ohio*

# A Great City. A Great Idea.

## Painesville is a GREAT idea.



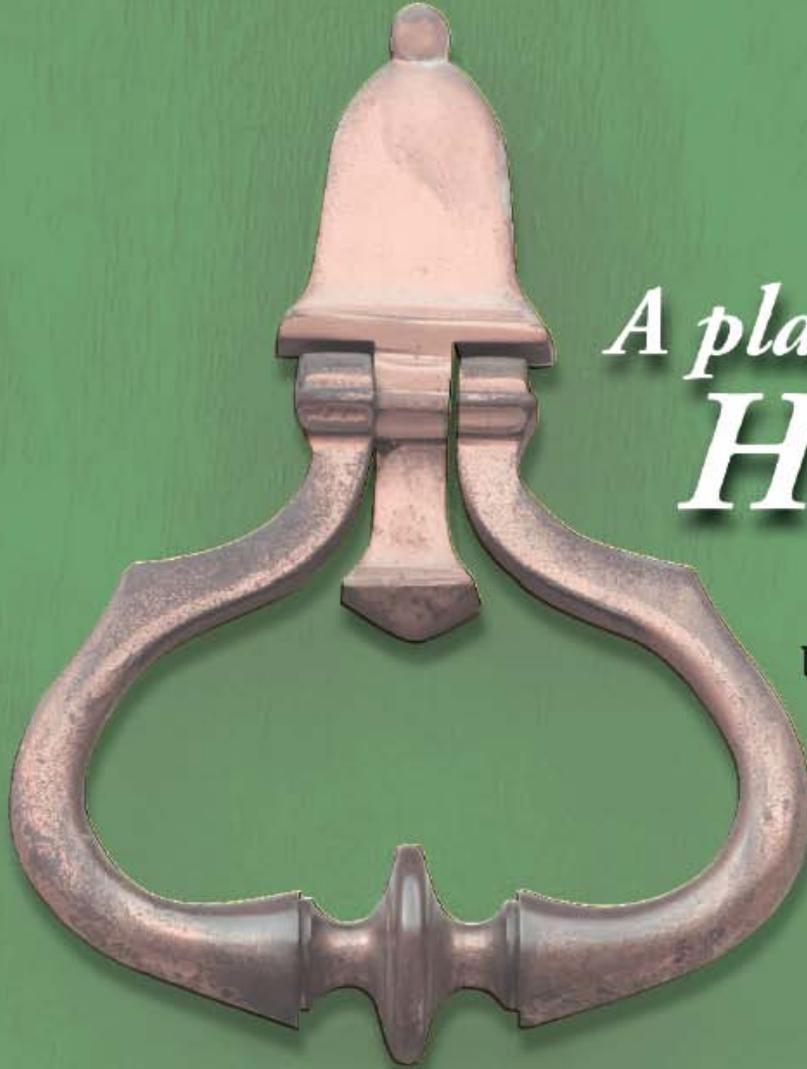
30 miles east of Cleveland and 2.5 miles south of Lake Erie, Painesville is a city that national corporations like Cintas Corporation and High-Tech Performance Trailers call home.

Surrounded by unlimited business and educational resources, a skilled labor force, and major transportation corridors, Painesville is an ideal location for your business.



CITY OF  
**Painesville**  
*A Great City. A Great Idea.*

Economic Development Department • 440.392.5795 • [ecodevo@painesville.com](mailto:ecodevo@painesville.com)  
[www.painesville.com](http://www.painesville.com)



# *A place to call Home*

*Whether it's a home  
for your family,  
or a home for  
your business,  
Painesville is the  
place for you.*

Surrounded by major interstate access, and home to low-cost, city-owned utilities, a skilled workforce and a pro-active business atmosphere, the city of Painesville is an ideal place to grow your business.

Within the historic downtown business district, retail stores, coffee houses, art galleries and trendy restaurants, encourage visitors and residents to stay, shop and enjoy the hometown experience.

Painesville—Where present and future meet the past.



*A Great City. A Great Idea.*

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